

# Experience

As Al Pacino said in *Scout of a Woman*, "I've been around, you know!"

Experience does not necessarily mean 'old.'

It means that what you have done and what you have learned advantages you. It sometime means that you are faster. And smarter. And that the results of your efforts deliver more value to your clients that others.

And sometimes it means that the results of your engagement are simply more well done than others.

Sometimes, it means that you do not have to be told *everything* to get it right.



Everyone will tell you that they have experience relevant to your needs. If they *don't* say it, the conversation is over.

One of the great challenges about architecture and design is that the "moments of truth" come early in the game. It's not like law, where your attorney gets to review all of your documents and depose all of the involved parties and meet and strategize and file briefs and motions before he or she has to stand as your advocate before judge and jury. That moment of truth is sometimes a year or two after you have begun your dialogue.

In our business, after some programming discussions, we start planning and design right away, interpreting your needs, goals and objectives. And while there is a great deal to be said for youthful enthusiasm, if it is not focused on the relevant issues and needs, it has no value in and of itself.

Our key people have over 25 years *each* of substantial experience on relevant projects for some of the most prominent institutions, firms and organizations in the region. That's how we know what things cost and who is good at what so we achieve quality, stay on schedule and finish on or under budget.

To say nothing of functionality.

Or beauty.

"Bill Eberhard and his group of professionals really understood our needs, *even those we failed to express!* They hand-held when necessary and moved the project ahead while preserving the design integrity."

**Grace Condelli, Office Administrator**  
Porter, Wright, Morris & Arthur LLP

"I've been in every major law firm office in town, and Porter Wright's the best. Hands down."

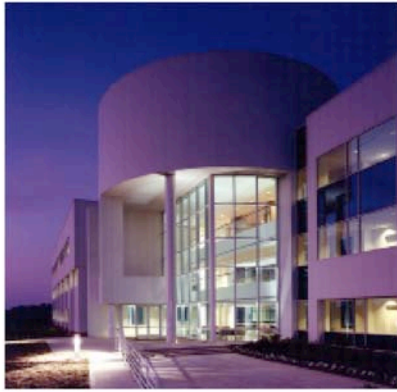
**William Williams, past President**  
Huntington Bank





# EBERHARD ARCHITECTS LLC

Design Excellence. On Time. On Budget!



Wayne Dalton Headquarters  
Mt. Hope, OH  
AIA Ohio Design Award  
AIA Cleveland Design Award  
First Place, Build Ohio Competition



Dollar Bank/  
Renovation of the Galleria at Erievue  
Cleveland, OH  
First Place, Retail Renovation, VM+SD  
National Design Competition  
City of Cleveland Redevelopment  
Project of the Year  
IIDA Cleveland Design Award



Technology Learning Center  
Cuyahoga Community College  
Cleveland, OH  
American School & University Design  
Award



Student Service/ Learning Resource  
Center  
Terra Community College  
Fremont, OH



McKinsey & Company, Inc.  
Cleveland, OH  
IIDA Regional Design Awards  
IIDA + IESNA Regional Design Awards  
NAIOP Regional Design Award



Vocational Guidance Services Training  
Center  
Cleveland, OH  
AIA Cleveland Design Award  
IIDA + IESNA Regional Design Awards



Wategen Hall Renovations;  
Cleveland State University  
Cleveland, OH



Cafe Paradiso  
Cleveland, OH  
IDB/ IIDA National Design Competition  
Winner  
AIA Ohio Design Award  
AIA Cleveland Design Award  
IIDA Cleveland Design Award  
NAIOP Regional Design Award

Four Decades of Outstanding Performance