

Consistency

In the 1970's, the Cincinnati Reds were the best team in baseball. Termed "The Big Red Machine," the Reds featured five players who hit over .300 as the team won National League pennants in 1970, 1972, 1975 and 1976, while winning the World Series in 1975 and 1976. The 1975 Series against the Red Sox is considered the greatest of all time, and when the Reds swept the Yankees in the 1976 Series, they were labelled the best baseball team of all time.

Johnny Bench, Tony Perez, Joe Morgan, Dave Concepcion, Pete Rose, Ken Griffey, George Foster and Cesar Geronimo were the core of the only NL team since the Yankees in 1921 - 1922 to win two World Series back-to-back.

The key people in our firm have worked together since 1984. We have worked hard to make the most of the opportunities presented us.

Our first **national** design award came in 1985 for the McKinsey & Company Inc. regional offices in Cleveland, OH (right).

We were honored to be among the elite recipients of a national design award in the inaugural awards program to celebrate design that is good for business in what has become the international *Business Week/ Architectural Record* design awards program. Our project for Capitol Insurance's headquarters relocation produced a client-measured increase in productivity of 4.8% which improved CALI's bottom line by 11.6%!

Twenty years later, McKinsey would come back to us for our sixth project together with the design the relocation to their new award-winning offices in the BP/ Huntington Bank Tower.

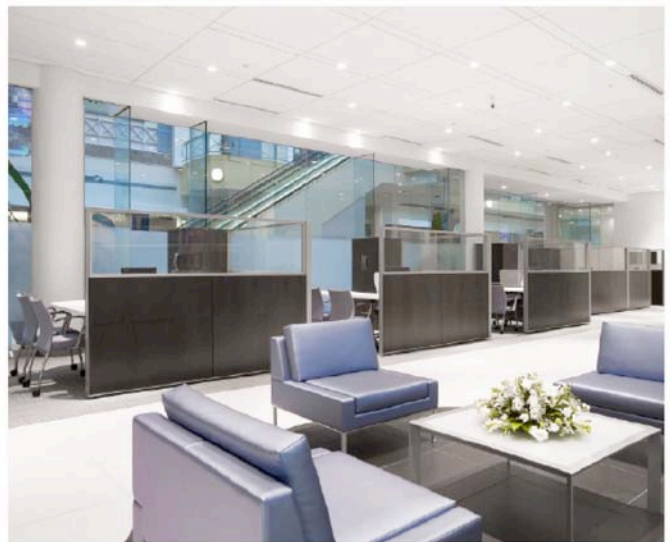
Our latest evidence of consistency is the transformation of the failing Galleria retail complex into a sparkling jewel for Dollar Bank's new downtown Cleveland retail presence, which has recently been honored to win first place in the Retail Renovation category of VM+SD's fifth annual national design competition.

"In my career, I have been blessed with the chance to work with some great people on an interesting array of projects. In my capacity as owner of Rowe & Giles Millwork Company or while working with Darrell A. Young Corporation and O'Brien Construction, I have worked with almost every Architectural firm in Cleveland over the last 30 years. As an Architect, I recognize that everyone brings valuable expertise to their projects. I respect that it is the nature of our business that we cannot be all things to all people.

With that being said, from my experience there is no Architectural Firm with more expertise and experience or more demonstrated commitment to design in the practice of Interior Architecture in the Cleveland area. Bill Eberhard and his firm created or at least brought the concept of Interior Architecture as a business focus to Cleveland in the 1980's and has been committed to the process of provided great design and great value to their customers for all of the twenty five years that I have known them."

Philip M. Koepf, Architect

P. M. Koepf, Inc., Architectural and Construction Services



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Wayne Dalton Headquarters
Mt. Hope, OH
AIA Ohio Design Award
AIA Cleveland Design Award
First Place, Build Ohio Competition



Dollar Bank/
Renovation of the Galleria at Erieview
Cleveland, OH
First Place, Retail Renovation, VM+SD
National Design Competition
City of Cleveland Redevelopment
Project of the Year
IIDA Cleveland Design Award



Technology Learning Center
Cuyahoga Community College
Cleveland, OH
American School & University Design
Award



Student Service/ Learning Resource
Center
Terra Community College
Fremont, OH



McKinsey & Company, Inc.
Cleveland, OH
IIDA Regional Design Awards
IIDA + IESNA Regional Design Awards
NAIOP Regional Design Award



Vocational Guidance Services Training
Center
Cleveland, OH
AIA Cleveland Design Award
IIDA + IESNA Regional Design Awards



Wategen Hall Renovations;
Cleveland State University
Cleveland, OH



Cafe Paradiso
Cleveland, OH
IDB/ IIDA National Design Competition
Winner
AIA Ohio Design Award
AIA Cleveland Design Award
IIDA Cleveland Design Award
NAIOP Regional Design Award

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